# INSTANT BINGO PRESENTATION

**SEPTEMBER 20, 2021** 

#### POWERHOUSE GAMING PRESENTERS

- Mark Newton
  - Vice President
  - Recognized Federally as Charitable Gaming Expert
- Bob Jekanowski
  - Operations Manager
  - Legislative Liaison

#### COMPARISON OF DEVICES

#### **SLOT**

#### **INSTANT BINGO**





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#### SLOT

#### **INSTANT BINGO**





#### FEATURES AND CHARACTERISTICS

| Physical Features                         | Slot /Casino | VGT              | HHR              | Instant Bingo     |
|---|--------------|------------------|------------------|-------------------|
| Electronic device with a Video screen     | Yes Yes      | <mark>Yes</mark> | Yes Yes          | <b>Yes</b>        |
| Secured metal cabinet                     | Yes Yes      | Yes              | Yes              | <b>Optionally</b> |
| Buttons and/or touch screen interface     | Yes Yes      | <mark>Yes</mark> | <mark>Yes</mark> | <b>Optionally</b> |
| Bill/Coin acceptor                        | Yes Yes      | Yes              | Yes              | <b>Optionally</b> |
|   |              |                  |                  |                   |
| Characteristics                           | Slot /Casino | VGT              | HHR              | Instant Bingo     |
| Gambling/Gaming Device                    | Yes Yes      | <mark>Yes</mark> | Yes Yes          | Yes               |
| Man Verses Machine                        | Yes Yes      | <b>Yes</b>       | Yes              | No                |
| Gaming resides within the device          | Yes Yes      | <mark>Yes</mark> | <mark>No</mark>  | No                |
| Infinite gaming opportunity               | Yes          | <mark>Yes</mark> | Yes Yes          | No -25K or less   |
| play influences future payout probability | No           | No               | No               | Yes Yes           |
| All results disclosed prior to play       | No           | No               | No               | Yes               |
| Federal Designation                       | Class III    | Class III        | Class III        | Class II          |
| Max Prize                                 | Unlimited    | Unlimited        | Unlimited        | \$2,000.00        |

### **ECONOMICS AND REGULATION**

| Economics (generally)         | Slot /Casino | VGT     | HHR         | Instant Bingo (PHG)            |
|-------------------------------|--------------|---------|-------------|--------------------------------|
| Gross Wager (annual)          | Unknown      | Unknown | 2.4 Billion | 250 Million                    |
| Prizes                        | Unknown      | Unknown | 2.2 Billion | 230 Million                    |
| Payout Percentage             | 85-95%       | 85-95%  | 91.46%      | 92%                            |
| Net Revenue                   | Unknown      | Unknown | 200 Million | 20 Million                     |
| Taxes paid to state           | Unknown      | Unknown | none        | 1.375% gross                   |
| Use of Proceeds               | Unknown      | Unknown | 1.25% gross | 10% gross                      |
| Value to Beneficiary          | unknown      | unknown | 20% net     | 50% net                        |
|                               |              |         |             |                                |
| Regulation (generally)        | Slot /Casino | VGT     | HHR         | Instant Bingo                  |
| Machines Tested               | Planned      | planned | Yes         | Yes                            |
| Machine Manufacturer Licensed | Unknown      | Unknown | No          | Yes                            |
| Operator Licensed             | Unknown      | Unknown | Yes         | Yes                            |
| Paid Workers                  | Planned      | Planned | Allowed     | Prohibited (manager or caller) |

## **QUESTIONS?**

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